



REQUEST FOR PROPOSAL FOR HIRING OF TRANSACTION ADVISORS FOR ESTABLISHMENT OF FOOT AND MOUTH DISEASE VACCINE PRODUCTION PLANT AT LAHORE UNDER PUBLIC PRIVATE PARTNERSHIP (PPP) MODE

RESPONSES TO QUERIES DOCUMENT II

IMPORTANT NOTICE / DISCLAIMER

This Response to Queries Document II (this **Response Document II**) is further to the Request for Proposal (consisting of the Request for Proposal issued on **13th April 2026**) (the **RFP Document**) and Response to Queries Document (this **Response Document**) in respect of the bidding process relating to hiring a consultancy firm / consortium for transaction advisory for Establishment of Foot and Mouth Disease Vaccine Production Plant at Lahore (the **Project**).

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Responses on Queries of Consultants

Following are the answers / clarifications to the questions / queries raised by the interested / potential bidders through email(s), in respect of the RFP Document issued by L&DDD in relation to the captioned project.

No.	Query / Clarification	Response						
1.	<p>6.3– Scoring System: Sub-criteria 1 Experience of feasibility study during last 15 years of projects pertaining to pharmaceutical/Vaccine Production manufacturing at the cost of Rs. 5 billion or equivalent) by technical member of the Consortium.</p> <p>Suggested Revision: Experience of feasibility study during the last 15 years for projects pertaining to the health sector, including but not limited to pharmaceutical manufacturing, vaccine production manufacturing, hospitals, medical infrastructure, diagnostics, healthcare systems, or other related health sector developments, at a cost of Rs. 5 billion or equivalent, by the technical member of the Consortium.</p>	<p>The query looks valid as the current criteria is too strict which could restrict competition.</p> <p>The revised criteria is:</p> <p>Experience of feasibility study during last 15 years of projects pertaining to pharmaceutical/Vaccine Production manufacturing or healthcare industry at the cost of Rs. 5 billion or equivalent) by technical member of the Consortium.</p> <p>Please note that projects related to pharmaceutical and vaccine production/manufacturing will be awarded 100% marks, whereas projects pertaining to the healthcare sector will be awarded 75% marks.</p> <p>For this criterion, private sector projects with satisfactory evidence (like client satisfaction letter of completion on its letter head) regarding completion of work will also be considered. Private sector projects will be awarded 100% marks.</p> <table style="width: 100%; border: none;"> <tr> <td style="width: 70%;">03 or more Projects</td> <td style="text-align: right;">22 marks</td> </tr> <tr> <td>02 Projects</td> <td style="text-align: right;">16 marks</td> </tr> <tr> <td>01 Project</td> <td style="text-align: right;">08 marks</td> </tr> </table>	03 or more Projects	22 marks	02 Projects	16 marks	01 Project	08 marks
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02 Projects	16 marks							
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2.	<p>We note that the RFP requires the Technical Member of the Consortium to demonstrate experience of feasibility studies during the last fifteen (15) years for projects pertaining specifically to pharmaceutical / vaccine production manufacturing, with a project cost of PKR 5 billion or equivalent.</p> <p>As a prospective bidder and transaction advisor, we submit that the current formulation is highly restrictive and may materially limit participation. While the Project is specialized, the technical advisory requirements under the RFP include a broader range of feasibility, infrastructure, biosafety, utilities, civil works, environmental, and operational planning inputs. Accordingly, relevant experience in comparable health sector infrastructure and facilities should also be recognized for evaluation purposes. We also note that, in response to bidders' queries, the Procuring Entity has already broadened the experience criterion for the Financial Member to include the healthcare industry. A similar approach for the Technical Member would be consistent, competition-enhancing, and aligned with the overall scope of the assignment.</p> <p>We therefore request that the Procuring Entity revise the Technical Member experience criterion as follows:</p> <p>“Experience of feasibility studies during the last fifteen (15) years for projects pertaining to the health sector, including but not limited to pharmaceutical manufacturing, vaccine production / manufacturing, hospitals, medical infrastructure, diagnostics, healthcare systems, biosafety / laboratory infrastructure, biologics facilities, or other related health sector developments, having a project cost of PKR 5 billion or equivalent, undertaken by the Technical Member of the Consortium.”</p>	Please refer to response to query no. 1.
3.	Given the specialized nature of the assignment, the requirement to coordinate with local and international technical experts, and the	Bid submission has been further extended 8th June 2026 . Time of the submission and opening of bids remains the same.

No.	Query / Clarification	Response
	<p>intervening holidays, we request that the bid submission deadline be extended by three (3) weeks. The additional time will enable bidders to finalize consortium arrangements, obtain necessary commitments from technical partners, and submit a complete and compliant proposal.</p>	
4.	<p>We are very much interested to participate in your captioned Request for proposal (RFP). However, we are still in the process of collecting all the relevant documents to be submitted with the Technical and Financial Proposal.</p> <p>Kindly note that to arrange a world class team at per your requirements and to make our best competitive offer we need more time to submit our proposal, and accordingly, you are requested to extend the due date of the bid submission to at least 15 June 2026.</p>	<p>Please refer to response to query no. 3.</p>

